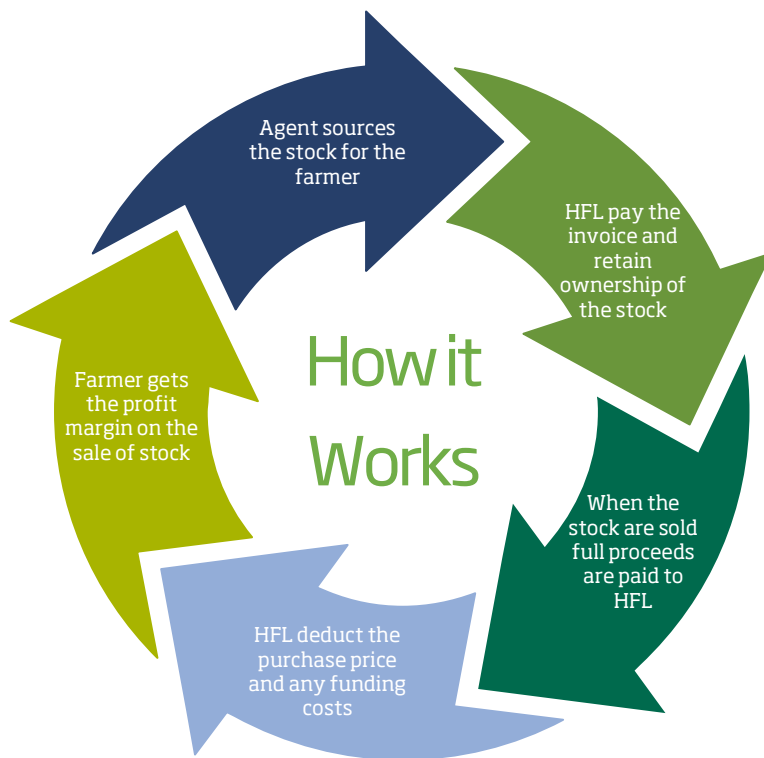




HAZLETT STOCK FUNDING PROGRAM



Hazlett Funding Limited (HFL) is a well-established livestock funding business that specialises in funding trading / finishing stock for farmers across New Zealand.

CONTACT US:

Richard Hegan
General Manager Funding
e: rhegan@hazlett.nz
m: 027 481 7699

funding@hazlett.nz

or call your local agent

FEATURES & BENEFITS

- No cash outlay - HFL will fund 100% of the cost of trading stock for upto 180 days on lambs (120 days in summer) and upto 365 days on cattle.
- HFL own the stock - you farm them as if they are your own, making all management and sale decisions - in conjunction with your agent.
- Fast approvals - initiate the process through your Hazlett Agent.
- Simply pay for what you use based on the value of the stock and the length of time it is funded.
- Flexible - you retain full control of the sale process - timing and company supplied.
- Simple to set up and easy to use.

SIMPLE | FLEXIBLE | EASY





THE PROCESS

- Your agent contacts HFL and requests funding approval to fund trading stock.
- Once your facility is approved your agent will source the stock for you.
- HFL pay the invoice and retain ownership of the stock. As such the stock do not go on your balance sheet.
- When the stock are sold, the full proceeds come to HFL and you are paid out the profit margin less the funding cost (see example).
- HFL account for the GST on the purchases & sale of the stock and you to account for the GST on the profit margin.
- Any deaths, losses or livestock not supplied are a cost to you.
- Once the funding line is approved HFL will send you a Livestock Agistment Agreement to sign and return. This is your base agreement.
- Subsequent funding deals will refer to this document and HFL will simply confirm transactions by letter - no signing or return necessary.

LAMB TRADING EXAMPLE TRANSACTION

Terms of trade	120 days		
	(LWG/kg)	(\$/kg)	(\$/head)
Lamb purchase	30	\$3.33	\$100.00
	(CWT/kg)	(\$/kg)	(\$/head)
Lambs sale	18.50	\$7.03	\$130.00
Producer's returns and costs	Per head	500 head	
Lamb sale	\$130.00	\$ 65,000	
Lamb purchase	\$100.00	\$ 50,000	
HFP funding cost (based on 14.75% p.a.)	\$ 4.85	\$ 2,425	
HFP pays you	\$ 25.15	\$ 12,575	

