

Product Toolkit

September 2020





Lamb Release

- Unlock your cashflow as soon as your lambs are tailed.
- Hazlett Funding will purchase up to 80% of your tailed lambs with an advance of \$50 per lamb.
- You decide when and where the lambs will be sold.

Flexible | Simple | Easy



Features and Benefits:

- Unlocks access to your lamb cashflow early in the trading season
- You retain the control of where and when to sell
- Up to 120 days
- Per head funding cost deducted once the lamb is sold



Beef Release

- Unlock your cashflow as soon as your calves are born.
- Hazlett Funding will purchase up to 80% of your born calves with an advance of \$200 per calf.
- You decide when and where the calves will be sold.

Flexible | Simple | Easy

Features and Benefits:

- Unlocks access to your beef cashflow early in the trading season
- You retain the control of where and when to sell
- Up to 360 days
- Per head funding cost deducted once the calf is sold



Dairy Season Starter Pack

- Hazlett will fund 100% of the dairy shed supplies that you require to kick your season off.
- You pay us monthly instalments from October to January – when your milk cheque is at its peak.

Flexible | Simple | Easy

Features and Benefits:

- Bulk purchase your dairy shed supplies before your season starts – saves you time
- Optimises your working capital
- Repay in monthly instalments to suit your cashflow



Beef Flo

- Unlock your cashflow as soon as you buy trading cattle.
- Hazlett Funding will fund 100% of the purchase price of trading cattle then release regular payments as they grow.
- You decide when and where the cattle will be sold.

Flexible | Simple | Easy



Features and Benefits:

- Unlocks access to your trading cattle cashflow the week you buy them
- You retain the control of where and when to sell
- Up to 365 days
- Per head funding cost deducted once the animal is sold



Enable Me Beef & Lamb

- Hazlett Funding will fund 100% of the cost of trading beef, summer and winter lambs.
- You will decide when and where the animals will be sold.
- No cash outlay - Hazlett will fund them, you focus on growing them.

Flexible | Simple | Easy



Features and Benefits:

- No cash outlay - we fund the animals and pay you the margin as they are sold
- You retain the control of where and when to sell
- Up to 120 days
- Per head funding cost deducted once the animal is sold
- A detailed trading ledger provides total transparency for you



Grow my Calf

- Hazlett Funding will fund 100% of the cost of 4-day calves, plus the milk and meal.
- You will decide when and where the animals will be sold.
- No cash outlay - Hazlett will fund them, you focus on growing them.

Flexible | Simple | Easy



Features and Benefits:

- No cash outlay - we fund the animals and pay you the margin as they are sold
- You retain the control of where and when to sell
- Up to 120 days
- Per head funding cost deducted once the animal is sold
- A detailed trading ledger provides total transparency for you

Enable Me Lamb

- Fast approvals - initiate the process through your Hazlett Livestock rep.
- Easy initial set up documentation.
- Simple annual renewals.
- Personal service from a dedicated funding administrator..
- Fully transparent - easy to calculate the full funding costs – per animal or per kg carcass weight.
- No hidden costs or fees.
- Margins paid out as lines are sold to assist your farm cashflow.
- Flexible – you retain full control of the sale process - timing and company supplied.



ENABLE ME LAMB EXAMPLE

| | |
|----------------------------|---------------|
| Purchase Lamb | \$100.00 |
| Number of days to Finish | 90 |
| Funding Cost | \$2.44 |
| Kill Weight (kg cwt) | 20 |
| Funding Cost per Kg | \$0.12 |

Enable Me Beef

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| WINTER TRADE STEER EXAMPLE | | | |
|-------------------------------------|----------|-------|---------------|
| | LWT (kg) | \$/kg | |
| Purchase Autumn | 220 | 3 | \$660 |
| Number of days to trade | | | 210 |
| Funding Cost | | | \$38 |
| Sell Spring | 300 | 3 | 900 |
| Margin | | | \$202 |
| | | | |
| Funding Cost per kg Wgt gain | | | \$0.47 |

| SUMMER TRADE HEIFER EXAMPLE | | | | |
|-------------------------------------|----------|----------|-------|---------------|
| | LWT (kg) | CWT (kg) | \$/kg | |
| Purchase Spring | 280 | | 2.8 | \$784 |
| Number of days to trade | | | | 180 |
| Funding Cost | | | | \$38 |
| Sell Spring | 433 | 216 | 5 | 1,080 |
| Margin | | | | \$258 |
| | | | | |
| Funding Cost per kg Wgt gain | | | | \$0.25 |